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📍 remote ⌚ min. part-time (>80%) 📅 01.02.2024

SENIOR ACQUISITIONS EDITOR BUSINESS AND ECONOMICS (F/M/D)

We are looking for an ambitious new team member for our Business and Economics editorial team. You will be responsible for acquiring new publication projects for our B&E portfolio. This is a permanent position with start date as soon as possible.

YOUR TASKS

- Strategic development and international alignment of our Business and Economics portfolio in close coordination with our Editorial Director
- Acquisition of a publication portfolio (books, book series, digital products) in Business, Management and Economics with a focus on the English-speaking market
- Expansion and fostering of professional and academic networks with authors, editors, societies, and research institutes
- Budget responsibility for project signings and output toward achieving economic objectives
- Representation of the department at international academic conferences
- Close collaboration with our editorial office, production, marketing, and sales teams

YOUR PROFILE

- Publishing experience and an according network
- Outstanding knowledge of the market
- Excellent communication and negotiation skills and proven interpersonal skills in dealing with scientists and professionals
- Enjoying a wide variety of topics and a perfect feel for trends and target groups
- Native speaker or fluent speaker in English

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